



## LOCAL RESIDENT GETS FREE HEAT PUMP WATER HEATER BY WORKING WITH 3C-REN PROGRAM

Ariel Colon who lives in Lompoc, CA recently replaced his natural gas water heater with a heat pump water heater. Heat pump water heaters are much more efficient than traditional natural gas water heaters, and there are some safety benefits too. His contractor, Water Fixers, was able to access both 3C-REN incentives and TECH Clean California Incentives, making his project FREE.

Ariel opted for a heat pump water heater because, "I have solar and I am working towards getting rid of natural gas in my home because of the high gas bills recently, and the environmental benefits". Ariel's new water heater is in his garage next to his gym equipment. Heat pump water heaters work like a refrigerator in reverse - they move heat to the water and cool the surrounding space - so the water heater will make the garage cooler, which will help make the home gym more comfortable.

Ariel is an early adopter of heat pump water heaters in the region; he talked to several contractors who didn't have experience with heat pumps. He called Water Fixers to ask about a heat pump water heater project and although they hadn't done one before, they were confident to take on the job with their years of experience in electric tank and tankless water heaters. Now Water Fixers installers are trained, equipped, and eager to install more heat pump water heaters to serve other local customers.



"I'm trying to remodel my house and if I can get something for free that helps the environment at the same time, that's great! I love the heat pump water heater." –Ariel

Invoice total: \$7,300 Cost after incentives: \$0

Connect with contractors to access discounted energy upgrade projects <u>www.3c-ren.org/cec</u>

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